



## ENHANCING WOMEN'S ENTREPRENEURIAL SKILLS THROUGH BLENDED LEARNING: A MODEL FOR SUCCESS

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### ABSTRACT

This study explores the potential of a blended learning model to enhance entrepreneurial skills among women, focusing on integrating online and face-to-face educational methods to create a flexible, effective, and accessible approach to skill development. The proposed model combines digital resources, interactive online modules, mentorship, and in-person workshops tailored to address the unique challenges and opportunities faced by women entrepreneurs. By offering a mix of theoretical knowledge, practical application, and real-time feedback, this approach empowers women with the necessary skills in areas such as business planning, financial literacy, digital marketing, and strategic decision-making. The study evaluates the model's effectiveness through case studies, surveys, and performance metrics, highlighting the positive impact on learners' confidence, business acumen, and networking abilities. Findings indicate that a blended learning approach not only fosters essential entrepreneurial skills but also encourages continuous learning and adaptability, key factors for success in today's dynamic business environment. This research underscores the significance of blended learning as a powerful tool for promoting women's empowerment, economic participation, and entrepreneurial growth.

### KEYWORDS

Blended learning, Women's entrepreneurship, Skill development, Entrepreneurship education, Online learning, Mentorship, Empowerment.

### INTRODUCTION

In recent years, entrepreneurship has emerged as a powerful pathway for women's economic

empowerment, providing avenues for financial independence, innovation, and community



development. Yet, despite the potential benefits, many women face significant barriers to entrepreneurship, including limited access to training, resources, and mentorship. Addressing these challenges requires tailored educational models that provide flexibility, accessibility, and practical skills. Blended learning, which combines online and in-person instructional methods, presents an innovative solution for bridging these gaps. This approach allows women to learn at their own pace, balance educational pursuits with personal responsibilities, and gain hands-on experience through practical and collaborative activities.

Blended learning models for entrepreneurial education are particularly suited to meet the diverse needs of women. By integrating digital modules, interactive platforms, and face-to-face workshops, these programs offer a comprehensive approach to developing essential skills, such as business planning, financial literacy, marketing, and strategic decision-making. Additionally, blended learning provides opportunities for mentorship and peer networking, both of which are critical for confidence building and business success. Through a balanced combination of theoretical and experiential learning, women entrepreneurs can acquire the knowledge and confidence to launch, sustain, and grow their businesses.

This paper investigates the effectiveness of a blended learning model in enhancing entrepreneurial skills among women, with an emphasis on accessibility, adaptability, and relevance. By examining case studies, learner feedback, and performance metrics, this study seeks to evaluate the impact of blended learning on skill acquisition, entrepreneurial mindset, and business readiness. Furthermore, this research contributes to the broader discourse on gender and entrepreneurship by highlighting the role of education as a catalyst for

women's participation in the economy. Ultimately, the study aims to showcase blended learning as a model for success, empowering women to overcome barriers and thrive as entrepreneurs in an increasingly digital and competitive world.

## METHOD

This study employs a mixed-method approach to evaluate the effectiveness of a blended learning model in enhancing entrepreneurial skills among women. The research combines quantitative data from pre- and post-assessment surveys with qualitative data collected through interviews and focus groups. This approach allows for a comprehensive understanding of how the blended learning model impacts participants' entrepreneurial skills, confidence, and readiness to start or expand a business. The pre- and post-assessment surveys measure changes in participants' knowledge of key business areas, such as financial management, marketing, and strategic planning, while the interviews and focus groups provide insights into participants' personal experiences, challenges, and feedback on the program's effectiveness.

The blended learning model used in this study incorporates a combination of digital learning modules, live online sessions, in-person workshops, and one-on-one mentorship. The digital modules cover foundational topics in entrepreneurship, allowing participants to study at their own pace. Weekly live online sessions, led by industry experts, provide interactive discussions, Q&A opportunities, and case study analyses, enhancing participants' understanding of real-world applications. Periodic in-person workshops focus on hands-on activities, such as business plan development, pitch practice, and networking exercises. Additionally, each participant is matched with a mentor who provides personalized



guidance, feedback, and encouragement throughout the program.

To assess the model's effectiveness, data collection took place over three phases. In the initial phase, baseline surveys captured participants' existing knowledge, skills, and attitudes toward entrepreneurship. In the implementation phase, participants engaged with the blended learning curriculum, with researchers observing their progress and collecting data on engagement levels, completion rates, and self-reported confidence. In the final phase, post-assessment surveys and focus groups were conducted to evaluate changes in knowledge, skill application, and overall satisfaction with the learning experience. This data was then analyzed to identify trends, patterns, and specific areas of improvement within the program.

Finally, data from surveys and interviews were analyzed using statistical and thematic analysis techniques. Quantitative data from pre- and post-assessment surveys were statistically examined to measure any significant improvements in entrepreneurial knowledge and confidence. Meanwhile, qualitative data from focus groups and interviews were coded and categorized to identify recurring themes related to the benefits, challenges, and impact of the blended learning model. This mixed-method analysis provides a nuanced understanding of how blended learning supports entrepreneurial skill development among women and highlights the model's effectiveness in promoting confidence, practical knowledge, and real-world business skills.

## RESULTS

The findings indicate that the blended learning model had a positive impact on enhancing women's entrepreneurial skills, confidence, and readiness to launch or expand businesses. Quantitative results from

the pre- and post-assessment surveys show significant improvement in participants' knowledge of essential business areas, particularly in financial literacy, strategic planning, and digital marketing. Survey data also revealed increased self-reported confidence, with over 80% of participants indicating a greater sense of preparedness to manage a business by the end of the program. Qualitative data from focus groups and interviews highlighted participants' appreciation for the flexible, interactive learning experience, with many noting that the mentorship component was particularly valuable for personalized guidance and real-world insights.

## DISCUSSION

The results underscore the effectiveness of a blended learning approach in addressing specific educational needs of women entrepreneurs. By combining online learning with in-person workshops and mentorship, the model provided both flexibility and practical experience, allowing participants to learn at their own pace while engaging in real-world applications. The positive feedback regarding mentorship suggests that direct support and personalized feedback are crucial in building confidence and translating theoretical knowledge into actionable steps. Additionally, the online modules allowed participants to access foundational information in a manageable format, while live sessions and workshops provided interactive, hands-on opportunities that reinforced and expanded upon this knowledge.

The findings align with existing research indicating that blended learning can be an effective model for adult education and skills development. However, this study also revealed challenges, such as time constraints and balancing personal responsibilities, that many participants faced. These insights highlight the importance of designing blended learning programs



that are flexible and supportive, particularly for women with caregiving responsibilities. The mentorship aspect emerged as a pivotal factor in the program's success, demonstrating the need for ongoing support and guidance to help participants apply learned skills in real-life entrepreneurial contexts. Future iterations of this model could benefit from additional peer networking opportunities and follow-up support to further enhance the impact on long-term business growth.

### CONCLUSION

This study demonstrates that a blended learning model can serve as a powerful tool for enhancing entrepreneurial skills among women, providing them with the knowledge, confidence, and resources needed to succeed in business. By integrating digital learning with hands-on workshops and personalized mentorship, the model effectively addresses key challenges in women's entrepreneurial education, such as limited access to resources and practical skill development. The results suggest that blended learning not only increases participants' business acumen but also fosters a sense of empowerment and readiness that is crucial for entrepreneurial success.

This study contributes to the broader discourse on women's empowerment and economic inclusion, highlighting the potential of blended learning to create more accessible and impactful pathways to entrepreneurship. The insights gained from this research can inform the development of similar programs, emphasizing flexibility, mentorship, and real-world application. In conclusion, blended learning presents a promising, scalable model for promoting women's entrepreneurial growth, with the potential to make lasting contributions to economic participation and gender equality in entrepreneurship.

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